

August 12, 2014

Summary of Activity – Renovation Project
Presented to the Board
(Update Number Eleven)

On July 20, 2014, the ad hoc committee informed the board that it was recommending the selection of Timothy Wooldridge of Timothy Wooldridge Interiors Ltd. as interior designer for the renovation of common areas. Subsequently, the board requested more information.

Timothy Wooldridge

Every one of his clients from whom we have sought information speaks very highly of him. In addition to conversations with people who know him, we have specifically attempted to obtain written testimonials from the four individuals referenced in our letter of recommendation.

Attached are testimonials from Dr. and Mrs. Joseph Sappington, Dr. and Mrs. David Schnatz, and Mr. and Mrs. Alan Cornell. Mr. and Mrs. Thomas Preston have been away the better part of the summer, and so we substituted the Schnatzes. A board member personally called Mr. John Heslin when he saw his name on our letter of recommendation, and he was impressed with this individual's commendation.

In reading the testimonial letters, which reflect the thoughts of actual clients who are describing personal experiences with him, we were reminded of why we concluded that Mr. Wooldridge is the superior candidate for our particular project. Without exception these clients were on vacation, leaving for vacation, or had just landed for a couple of days. So they wrote briefly and to the point, but they wanted very much to take the time to share how very much they enjoyed working with him. It was obvious that the quality of his work was key to having repeated the experience of working with him.

Whether the budget is large or less large, he works collaboratively with each client to "meet their needs, expectations, taste, time frame and budget." He is "creative, thoughtful, imaginative, experienced, attentive, available, and respectful." Without prior consultation and prior knowledge of one another's participation, all of his clients wanted us to know how creative he is with space and color, how respectful he is of their tastes and wishes, and how easy he was to work with.

These qualities are all attractive. Also, what is important in our situation, because our buildings are older, he has significant experience with restoring

Page Two
(Update Number Eleven)

historic properties. Whatever we find when we remove our wallcoverings and lift our old carpeting, he will already be familiar with it.

Equally important to us was the confidence, expertise, and understanding of the project he displayed during the interview. He was not hesitant to make suggestions when asked to do so, and even felt comfortable estimating a time frame for completion of the project if we all work diligently, cooperatively, and collaboratively with him.

The only reason we have the unexpected good fortune to consider the possibility of working with him is that Mr. Wooldridge just recently sold his home in Florida after having lived and worked there for about five years. He has returned to Connecticut to accept a multi-million-dollar commission here. As that project begins to take shape, he will be well able to complete ours.

We've been asked by the board to provide them with an address and other contact information for him. He is presently a guest in the home of a friend, and is in the process of finding a home of his own. As soon as he has a permanent address, we will share it with you. In the meantime, we will provide his telephone number to anyone who needs to speak with him.

Kirsten Floyd

Ms. Floyd earlier had given us three primary references. In her absence we contacted them: Mary Bruneau with Konover Properties, Ron Janeczko with Landworks Development, and a Berkshire Hathaway agent who has worked with Landworks. In the interest of diversifying with another client, we approached another Berkshire Hathaway agent who has worked with Ms. Floyd on Hopmeadow Place and offered to prepare a letter of recommendation.

A letter from Mr. Janeczko is attached. Ms. Bruneau has not responded. And we are awaiting the letter regarding Hopmeadow Place. We have included a letter from Imagineers, solicited by someone outside the committee. They serve as The Westbury property manager.

Ms. Floyd has the enthusiastic support of Mr. Janeczko and Mr. Nardi at Imagineers. Mr. Janeczko is a well-known and successful builder in the Valley, and clearly Ms. Floyd has made a nice niche for herself in working with him to decorate and furnish model homes in his new developments.

Page Three
(Update Number Eleven)

In the interview, we found her to be very likable. And so have the clients who have written in support of her work.

Her office is located in Hartford on Park Street. Her web address is:
www.kfinteriordesign.com

Fees

It is customary for designers, once they have been selected, to meet with the client, be provided with specifications, and determine the scope of the project in order to be able to negotiate an agreed-upon payment.

Each designer has told us that the hourly fee is \$150. They both have said they would not recommend that the client pay an hourly rate. There can be many unexpected occurrences that would cause the number of hours to escalate.

In Summary

The committee has worked diligently to provide the board with as much relevant information as possible about the two candidates. It is our strong belief that our recommendation is in the best interest of The Westbury.

Next Steps

We are asking the board to act on our recommendation to hire Mr. Wooldridge as the interior designer for the renovation of our common areas.

We are asking the board to clarify the status of termination of contract with Advent Design and provide specifications for the project so that the new designer and the committee may have comprehensive information about the scope of the project moving forward.

Then cost estimates could be prepared. The renovation could begin.

Submitted by the chair
of the ad hoc committee,

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